

Commercial Solutions Openings (CSO) Overview for Industry

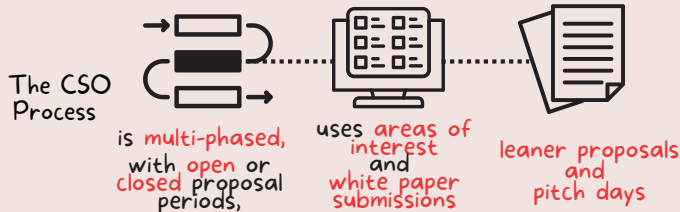
A Commercial Solutions Opening is



issued to obtain solutions or new capabilities from industry



that fulfills requirements, closes capability gaps, or provides potential technological advancements.



A CSO can result in two types of awards:



FAR-based

or



Non-FAR based

CSO Award Examples

- Small Undersea
- Drones Hypersonic Systems
- 3-D Cement Scanners
- COVID-19 Supplies
- Security Forces Virtual Reality Trainer
- Portable Imaging Systems
- Smart Grid Equipment & Services
- Medical Group Telehealth Platform
- Compact Tow Bar-less Aircraft
- Tug Vehicle
- Personal Cooling Vest



Benefits

- Faster Time to Market for your Solutions
- Streamlined Procurement Process
- Increased opportunities for Small Businesses & Non-traditional Defense Contractors
- Greater Flexibilities in contract terms and pricing
- Reduce Barriers to Entry and help companies expand their customer base into Government sector

Active DoD CSO Opportunities

- [DAF CSOs](#)
- [AFWERX Challenge CSOs](#)
- [DARPA CSOs](#)
- [Defense Innovation Unit CSOs](#)
- [ERDCWERX CSOs](#)
- [CDAO Tradewinds AI Marketplace](#)

[Click here for more DoD CSO Opportunities in a shareable format](#)

Tips

- Tailor Solutions to CSO Problem Statement & Evaluation Criteria
- Understand CSO Rules of Engagement for each Phase
- Submit any and ALL questions
 - identify anything proprietary,
 - confirm lines of communication
- Disclose Intellectual Property and Data Rights concerns early
- If needed, ask for additional pages to white paper/solutions proposals

